



NestorPartners

Benefit from experience

Mission

To offer the diverse and extensive experience of the Nestor members to benefit today's corporate management.

Values

To provide the client with service that is professional, impartial, ethical, confidential, accountable and free of conflict of interest.

Members

NestorPartners was formed in 1978, and its members have had long, successful careers in Finland and abroad while holding senior positions in large corporations, the public sector, non-profit organizations or as entrepreneurs and specialists. The group consists of some 60 active members ("Nestors") plus 35 senior members.

The Nestor Approach



- Nestors serve as senior advisors on a project basis.
- Nestors define the problem areas (scope of work) with the client.
- Nestors short-list and present their most qualified member(s) from their diverse membership for the task at hand.
- Nestors develop a contract with the customer that includes the schedule and deliverables.

Nestors in the International Arena

Nestors have extensive experience serving as specialists and advisors in international projects covering a multitude of industries, including:

- import-export projects throughout the EU, Russia, the Middle East, Africa, Asia and Latin America
- European Bank for Reconstruction and Development Turn-around Management (EBRD TAM) projects
- TV digitalization projects under contract to the Finnish Foreign Ministry
- advice and support for foreign companies looking to enter the Finnish market

NestorPartners is a member of CESES, The Confederation of European Senior Expert Services.

Nestors as Mentors



Serving as a mentor, a Nestor defines the goals and schedule with the client's beneficiary ("actor"). Mentoring shares experience and knowledge to develop and support the actor in his/her role. The mentor and the actor form a partnership whereby the mentor helps the actor to evaluate issues from various perspectives and improve his/her decision-making ability. The areas of mentoring stem from the needs of the actor, such as personal development, personnel management skills or addressing specific business issues.



NestorPartners

Benefit from experience

Nestors as Board Members

Board membership is another way for a Nestor to help a company develop and increase its value.

Nestors provide expertise in:

- change strategy implementation
- effective board processes
- specific industries
- “coaching” the owner, the board or management
- leadership change, including succession planning
- turn-around situations
- risk management
- mergers & acquisitions
- financing, raising capital



Nestor Clinics

Clinics are another way Nestors can help company management. Here's how it works:

- The company management and two or three Nestors meet to analyze the company's situation.
- The company management and Nestor agree on a workshop (“clinic”) theme.
- Nestors recommend their best-suited member to conduct the clinic.
- The company management and chosen Nestor meet to ensure that the cooperation will be worthwhile.
- After proper preparation, the Nestor leads a clinic lasting a half to one day.



NestorPartners ry

Särkiniementie 5 A
00210 Helsinki, FINLAND
GSM +358-40-701 1227
info@nestorpartners.fi
www.nestorpartners.fi/en/